



## A Partnership for Profit

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Through its relationship with key suppliers, AIS achieves preferential rates on a large number of major, well known brands in all product categories. This is particularly relevant to furniture and homewares, where the group's combined buying strength and negotiating skill mean formidable purchasing power and benefit for members.

The group's inherent belief in teamwork has meant that AIS has realised the extra profit potential to be gained by operating in a close working partnership with suppliers.

## Major Brands